


AGENDA ITEM NO:

**UNIVERSITY HOSPITALS BIRMINGHAM NHS FOUNDATION TRUST
BOARD OF GOVERNORS
WEDNESDAY 9 DECEMBER 2009**

Title:	FINANCE AND ACTIVITY PERFORMANCE REPORT FOR THE PERIOD ENDING 30 SEPTEMBER 2009
Responsible Director:	Mike Sexton, Director of Finance
Contact:	Julian Miller, Head of Financial Management and Planning, ext. 53074

Purpose:	To present an update to the Board of Governors by providing a copy of the recent Board of Directors report covering Financial and Activity performance to the end of Quarter 2
Confidentiality Level & Reason:	N/A
Medium Term Plan Ref:	Aim 2: Maintain our reputation and position at the leading edge of performance and quality Aim 3: Enhance our reputation for excellent financial management
Key Issues Summary:	The Trust has recorded a £7.128m surplus for the six months to 30 September 2009, which represents an adverse variance of (£419,000) against the budgeted surplus of £7.547m for this period. This reflects an improvement of £5,000 against the reported position at month 5.
Recommendations:	The Board of Governors is asked to receive the contents of this report

Signed: 	Date: 30 November 2009
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UNIVERSITY HOSPITALS BIRMINGHAM NHS FOUNDATION TRUST

BOARD OF DIRECTORS THURSDAY 22 OCTOBER 2009

FINANCE AND ACTIVITY PERFORMANCE REPORT FOR THE PERIOD ENDING 30 SEPTEMBER 2009

PRESENTED BY THE DIRECTOR OF FINANCE

1. Introduction

This financial report covers the first six months of the 2009/10 accounting year from 1 April 2009 to 30 September 2009. The report which has been prepared under International Financial Reporting Standards contains information on the three key financial statements; the Statement of Comprehensive Income (previously the Income and Expenditure Account), the Statement of Position (Balance Sheet) and the Cash Flow Statement.

The report provides detail of operating variances during the month and expenditure against the Capital Programme. Activity data is also provided for the first five months of the financial year.

The Trust has budgeted for a surplus of £15.100m in 2009/10 as set out in the Financial Plan approved by the Board of Directors. After six months an actual surplus of £7.128m has been reported against the budgeted position of £7.547m representing an adverse variance of (£419,000) for the year to date. This represents an improvement of £5,000 from the previously reported variance of (£424,000) at 31 August 2009. The reported position includes £935,000 from the General Contingency reserve which has been released in equal twelfths.

The Financial Risk Rating (FRR) for 2009/10, issued by Monitor, remains at 4 (the second best available rating) based on the published results of the Annual Plan and Quarter 1 monitoring and self assessment of Quarter 2. This is below the rating of 5 achieved throughout 2008/09 due largely to changes in the way that the liquidity metric is calculated.

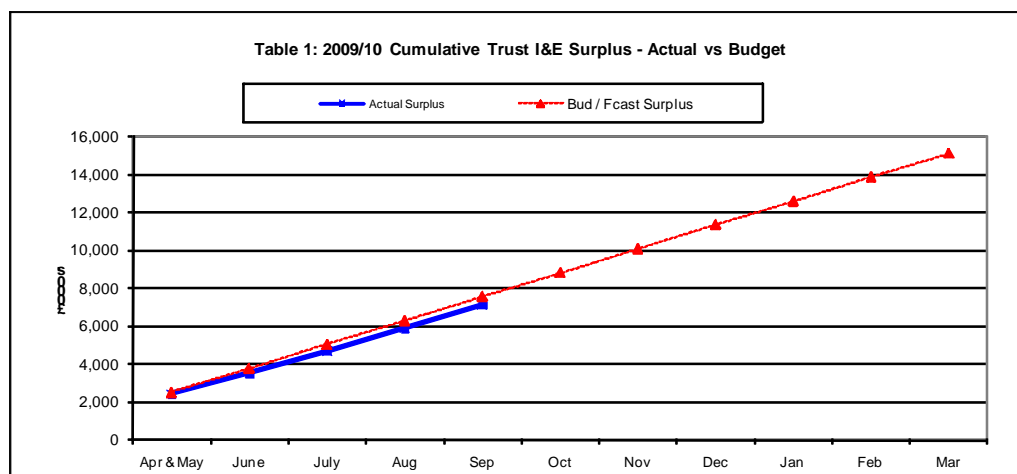
2. Summary of Financial Position

2.1 Year to Date Position

The trend line in Table 1 shows the cumulative income and expenditure (I&E) surplus achieved compared against budgeted levels at the end of each month. As stated above, the Trust has recorded a surplus of £7.128m for the six months to 30 September 2009, compared to a budgeted value of £7.547m for the period, equating to an adverse variance of (£419,000)

It is necessary for the Trust to deliver a surplus broadly in line with its planned value in order to meet the future cost increases linked to the New Hospital and generate the cash required to fund the investment in new major medical equipment without recourse to borrowing. Full achievement of the planned surplus would result in an EBITDA (Earnings before Interest, Tax, Depreciation and Amortisation) margin (a measure of profitability) of 6.3% in 2009/10. This is slightly below the average margin planned by the FT sector in 2009/10 of 7.6%.

Table 1 – I&E Surplus vs Plan 2009/10



The statement of comprehensive income appears in Appendix C. Table 2 below shows the summarised revenue transactions of the Trust for the accounting period. An income summary appears in section 3.1 below. Operating expenses are shown in 3.3 below.

Table 2 – YTD Income and Expenditure Budget vs Actual

	Budget Apr-Sep 2009 £m	Actual Apr-Sep 2009 £m	Variance £m
Total Income	241.6	244.2	2.5
Total Expenditure (excl depreciation)	(227.2)	(230.5)	(3.3)
EBITDA	14.5	13.7	(0.8)
Profit / loss on asset disposals	0.0	0.0	0.0
Exceptional Costs	0.0	0.0	0.0
Depreciation	(5.5)	(5.4)	0.2
Interest Receivable	0.3	0.4	0.1
Interest Payable	0.0	(0.0)	(0.0)
PDC Dividend	(1.6)	(1.6)	0.0
Net (Deficit)/Surplus	7.5	7.1	(0.4)

Note - may include rounding differences

3. Income and Expenditure

3.1 Income Analysis

The overall income position shows a net £2.5m over-recovery against budget for the year to date. NHS Clinical income reflects a small under-recovery due to the underperformance against the NCG transplant contract. The variance against core NHS healthcare income targets (see section 3.2) has not been recognised in the ledger to date. Non-NHS Clinical Income includes private patients, the RCDM contract and RTA Income. Other income includes education, research and development, non-patient care services provided to other bodies (SLAs), trading income and other ad-hoc sources. Further detail of healthcare income and activity performance is set out in section 3.2.

Table 3 – Income against plan

	Budget Apr-Sep 2009 £m	Actual Apr-Sep 2009 £m	Variance £m
Clinical - NHS	198.2	197.7	(0.5)
Clinical - Non NHS	6.6	7.0	0.3
Other	36.9	39.6	2.7
TOTAL	241.6	244.2	2.5

Note - may include rounding differences

3.2 NHS Clinical Income / Activity

Table 4.1 compares the 2009/10 monthly admitted patient care activity against target levels. This shows that total PbR (Payment by Results) spells fell back during August and remain below target for the year to date, whilst non-PbR FCE's continue to be in line with plan.

Outpatient activity is shown in Table 4.2. This shows that there is a slight underperformance against target for new and follow up attendances during August, whilst outpatient procedures remain in line with plan.

Table 4.1 – Trust Inpatient Activity

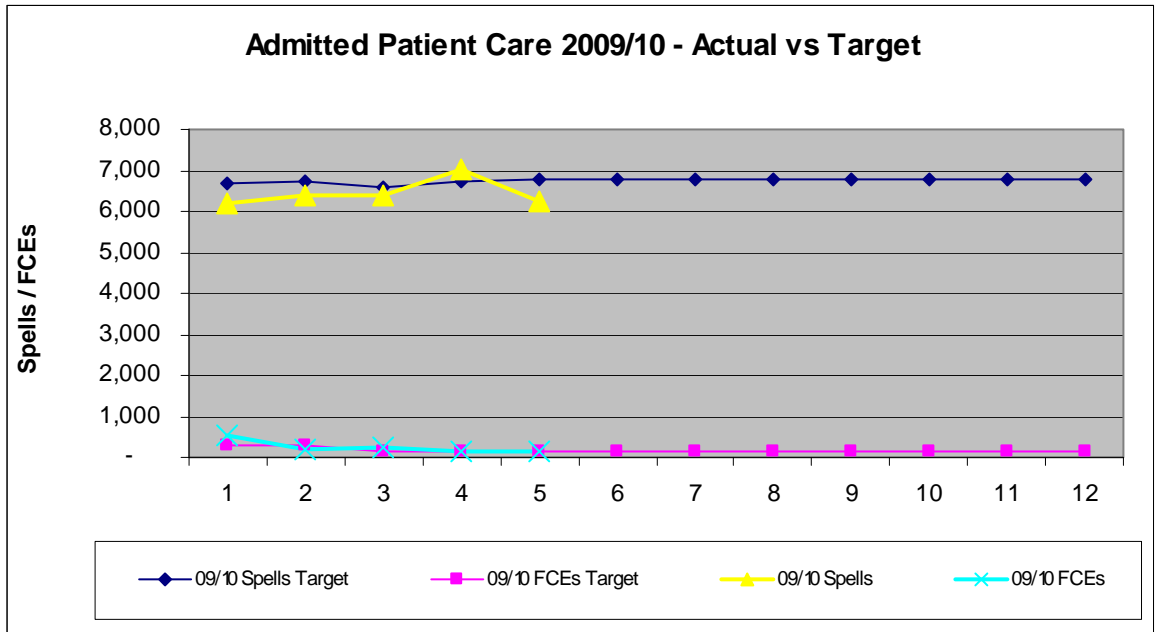


Table 4.2 – Trust Outpatient Activity

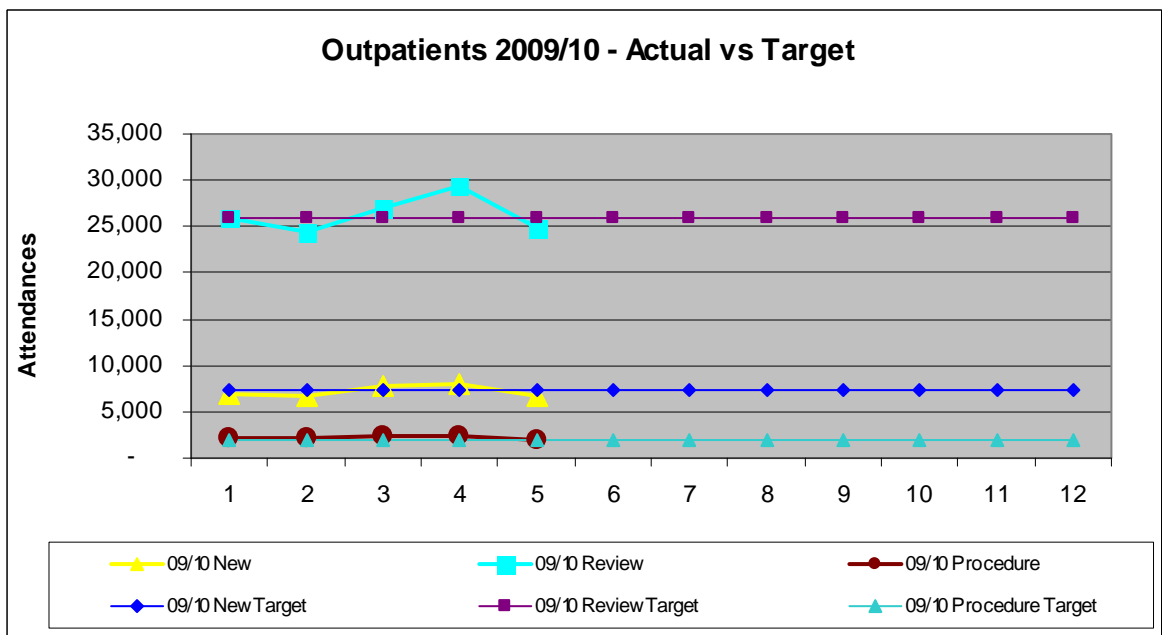


Table 5 below summarises the cumulative variance by Division and Point of Delivery (POD) against the healthcare income targets included within the 2009/10 Financial Plan. In overall terms healthcare income is (£2.5m) below plan for the 5 months to 31 August 2009. This is primarily due to underperformance against the target for inpatient PbR activity. The largest component of this shortfall remains attributable to medical emergencies which are significantly below plan and further work is ongoing to understand the drivers behind this..

Further detail of activity against plan by specialty and by Commissioner is included as Appendix G.

Table 5 – Summary Healthcare Income Performance by Division by Point of Delivery

	YTD Variance against Divisional Baselines			
	Inpatient (£000)	Outpatient (£000)	Other (£000)	Total (£000)
Div 1	(159)	9	(65)	(215)
Div 2	(472)	(294)	638	(128)
Div 3	(2300)	161	344	(1795)
Div 4	(262)	(411)	(110)	(783)
Div 5	440	65	(119)	387
Total	(2753)	(470)	688	(2535)

Note - may include rounding differences

3.3 Expenditure Analysis

A subjective analysis of expenditure variances is set out in Table 6 below. This shows a total variance of (£3.3m) against a budget of £227.2m for the year to date excluding depreciation and PDC dividend payments.

Table 6 – Expenditure against plan

	Budget Apr-Sep 2009 £m	Actual Apr-Sep 2009 £m	Variance £m
PAY			
Medical Staff	39.9	41.3	(1.5)
Nursing	44.2	43.4	0.8
Scientific & Technical	19.3	19.9	(0.6)
SMP / A&C	24.4	23.9	0.4
Other	6.3	6.4	(0.0)
Total Pay	134.1	134.9	(0.9)
NON PAY			
Drugs	26.1	24.7	↓5
Clinical Supplies & Services	29.9	31.1	(1.3)
Other	37.1	39.7	(2.6)
Total Non Pay	93.1	95.5	(2.4)
GRAND TOTAL	227.2	230.5	(3.3)

Note - may include rounding differences

3.4 Cost Improvement Programme

The Trust's Financial Plan for 2009/10 includes total efficiency savings of £12.1m. The (cumulative) progress against delivery of the target at quarter 2 is set out in the table below. This shows that although overall performance has improved from 80% of plan at Q1 to 85% at Q2 there remains total slippage of £813,000. The majority of this continues to be attributable to Division's 1 and 4 with non-delivery across a number of

activity and procurement based schemes. All areas of slippage are continuously reviewed and further contingency schemes will be planned and implemented where necessary, including acceleration of 2010/11 schemes. The current forecast outturn shows 93% delivery of plan however this is expected to increase as additional schemes are identified.

Table 7 – Delivery of Cost Improvements

	Cumulative variance against plan (£000)				
	Q1	Q2	Q3	Q4	Forecast
Division 1	(116)	(360)			(494)
Division 2	(93)	(75)			(79)
Division 3	(48)	(54)			0
Division 4	(155)	(262)			(382)
Division 5	4	(2)			44
Corporate	(85)	(60)			0
Total	(493)	(813)			(913)
% Achieved	80%	85%			93%

4. Divisional Analysis

In total, operational budgets have recorded an adverse variance of (£430,000) during September leading to a net overspend of (£2,080,000) for the first half of the 2009/10 financial year. This is partially balanced by the release of £935,000 from the General Contingency Reserve.

The largest overspend during the month is again attributable to Medical Staff costs (£449k). Within this (£223k) relates to consultants and includes expenditure on locums (£84k) including Neurosurgery (£38k) and Dermatology (£36k), additional payments in Anaesthetics (£59k), to cover leave, sickness and other gaps in session cover, and waiting list payments in other specialties including Trauma (£23k). A further (£186k) relates to additional expenditure on junior doctors and primarily reflects the use of locums to cover rota gaps due to vacancies, sickness and maternity leave. This affects most specialties but particular pressures include Cardiac Surgery (£27k), General Surgery (£24k), A&E (£45k), Trauma (£18k) and Burns and Plastics (£24k). The balance (£40k) relates to middle grades due in the main to staff grade vacancies in A&E which are covered by agency staff at premium rates (£26k).

Other significant budgetary pressures during the month include Laboratory services (£100k) due primarily to non-pay expenditure in Clinical Chemistry and Microbiology and theatres non-pay (£152k) reflecting particularly high usage of spinal implants and trauma prostheses. The ongoing issues in UHB Medicines have contributed a further overspend of (£56k). The unit, which is attributable for more than 20% of the total year to date deficit within Operations, has now been closed and production completely ceased. This will improve performance in future months although there are some remaining closure costs to be accounted for in October. These pressures have been partially mitigated during the month by additional private patient income in Cardiology and Cardiac Surgery, vacancies in Medical Physics and non-pay underspends in Renal Services.

Table 8 – Analysis of year to date variances by Division

	Income £'000	Expenditure £'000	Total £'000
Division 1	12	(1,218)	(1,206)
Division 2	38	(489)	(451)
Division 3	305	(440)	(135)
Division 4	(406)	(387)	(793)
Division 5	19	(253)	(234)
COO	124	615	739
Sub - Total	92	(2,172)	(2,080)
Healthcare Income	0	0	0
TOTAL	92	(2,172)	(2,080)

5. Statement of Financial Position

The Statement of Financial Position (formerly the Balance Sheet) states the value of assets and liabilities of the Trust. The upper part of the statement shows net assets after deduction of both short and long term liabilities. The lower part identifies the sources of finance or equity used to fund the net asset position. The Trust's Statement of Financial Position at 30 September 2009 is shown in Table 9 below.

Table 9 – Statement of Financial Position

	Draft IFRS Actual 31 Mar 2009 £m	Actual Sep 2009 £m	Forecast Sep 2009 £m	Annual Plan Mar 2010 £m
Non Current Assets:				
Property, Plant and Equipment	131.0	130.6	132.8	141.3
Intangible Assets	0.8	0.7	0.7	0.7
Trade and Other Receivables	2.8	3.1	3.1	3.1
Other Assets	16.5	27.8	26.4	28.5
Total Non Current Assets	151.2	162.2	163.0	173.6
Current Assets:				
Inventories	9.6	10.1	9.5	9.0
Trade and Other Receivables	21.1	9.6	11.1	21.1
Other Financial Assets	0.3	13.8	10.3	0.3
Other Current Assets	1.6	5.6	1.5	1.5
Cash	97.8	89.0	93.4	90.2
Total Current Assets	130.3	128.1	125.8	122.1
Current Liabilities:				
Trade and Other Payables	47.1	50.1	47.1	47.1
Borrowings	0.1	0.1	0.1	0.1
Provisions	5.1	5.1	4.5	4.2
Tax Payable	5.5	6.0	5.5	5.5
Other Liabilities	19.0	18.7	22.1	27.5
Total Current Liabilities	76.8	80.1	79.3	84.4
Non Current Liabilities:				
Borrowings	0.1	0.1	0.0	0.0
Provisions	4.0	2.8	3.9	3.9
Other Liabilities	27.8	27.9	24.8	19.4
Total Non Current Liabilities	31.9	30.7	28.7	23.3
TOTAL ASSETS EMPLOYED	172.8	179.5	180.8	188.0
Taxpayers' and Others' Equity				
Public Dividend Capital	171.0	171.0	171.0	171.0
Related Earnings (Accumulated Losses)	(82.3)	(75.1)	(72.4)	(65.2)
Donated Asset Reserve	8.2	7.7	8.2	8.2
Revaluation Reserve	75.9	75.9	74.0	74.0
TOTAL TAXPAYERS EQUITY	172.8	179.5	180.8	188.0

Note - may include rounding differences

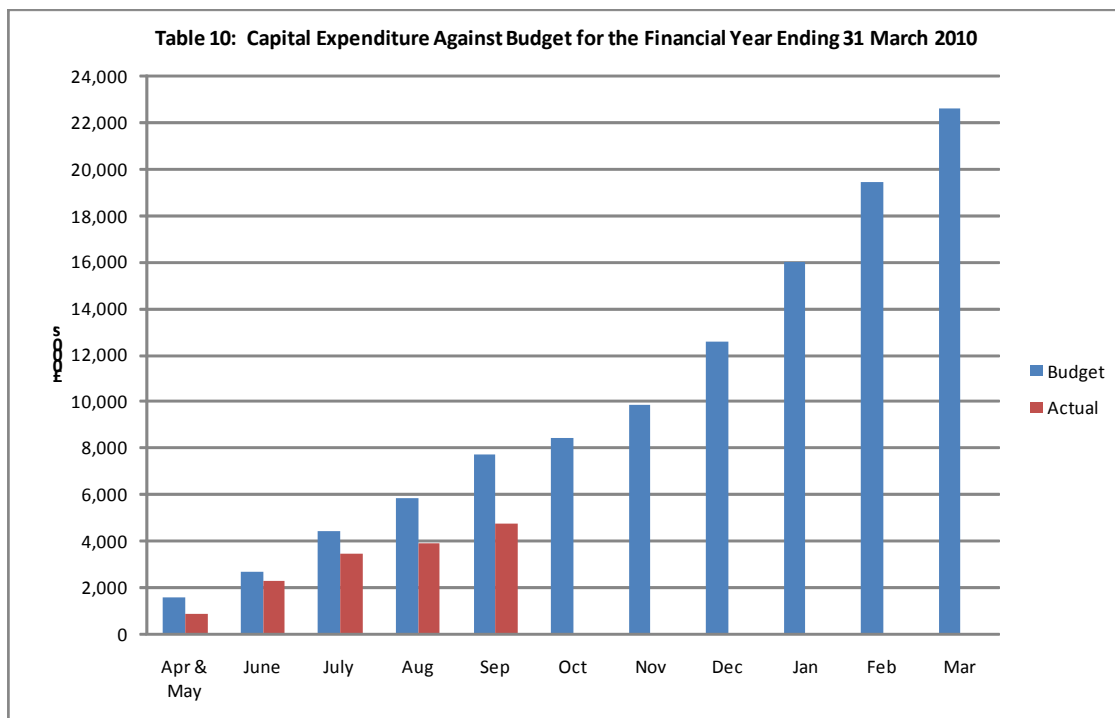
6. Capital Programme

The Trust's Capital Programme for 2009/10 was approved at the April Board of Directors meeting with a total value of £22.6m for the year, excluding planned expenditure of £1.0m on the non-retained estate which is funded from revenue sources.

Actual capital expenditure to 30 September 2009 is £4.8m which is £3.0m below the plan as shown in Table 10 below. The main area of slippage relates to expenditure associated with the Retained Estate. A summary of expenditure against each scheme is provided in Appendix D.

Further detail of capital expenditure is provided in a separate Capital Programme update paper for the October Board of Directors meeting.

Table 10 – Capital Expenditure against plan



7. Analysis of Current Assets (excluding Inventories and Cash)

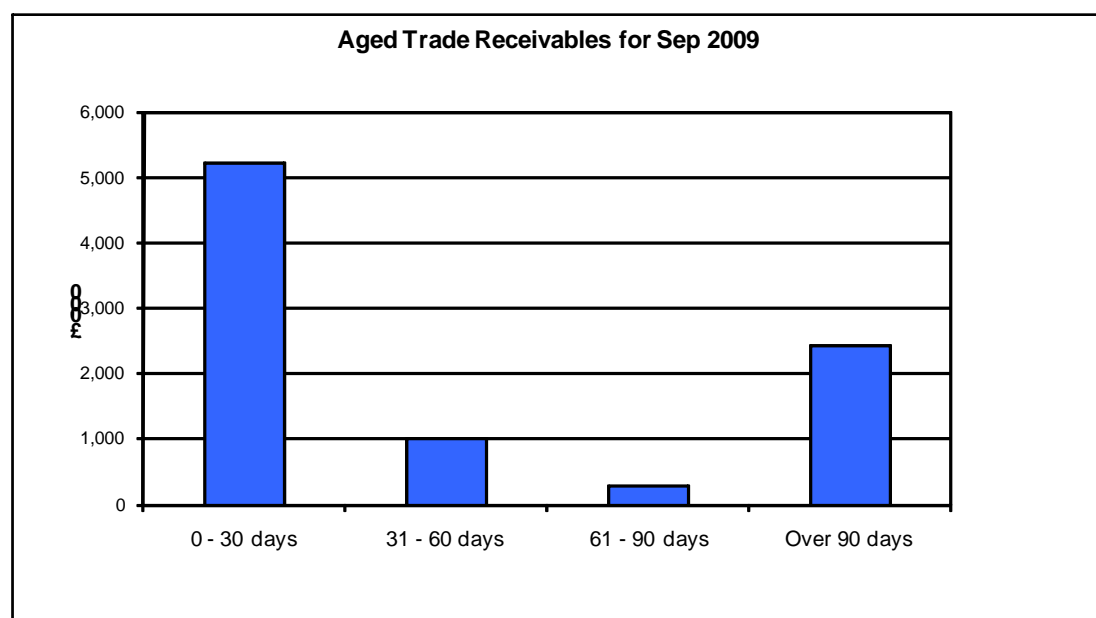
The total value of current assets excluding inventories and cash (debtors) due within one year is £29.0m at 30 September 2009, as shown in the Statement of Position above. An analysis of the balance by type is shown in table 11 below. This shows that £9.0m relates to the sales ledger balances (trade receivables) i.e. outstanding (unpaid) invoiced income.

An analysis of outstanding invoiced debt by age is included with this report at Appendix E and is summarised in table 12 below. This shows that over 90 day debt stands at £2.4m at 30 September 2009. The main components of this balance relate to invoices for delayed discharges to Birmingham City Council (£0.2m), outstanding SLA charges (£0.4m), and residual over-performance against 2008/09 healthcare contracts (£1.3m), although commissioners have now agreed to pay the majority of this.

Table 11 – Analysis of Current Assets (excluding Inventories and Cash)

	Actual Sep 2009 £m	Forecast Sep 2009 £m
Trade Receivables	9.0	7.9
Bad Debt Provision	-0.8	-0.8
Other Receivables	1.5	4.0
Trade and Other Receivables	9.6	11.1
Accrued Income	13.8	10.3
Other Financial Assets	13.8	10.3
Prepayments	5.6	1.5
Other Current Assets	5.6	1.5
TOTAL	29.0	22.9

Table 12 – Aged Debt Analysis of Trade Receivables due within One Year



8. Cash Flow

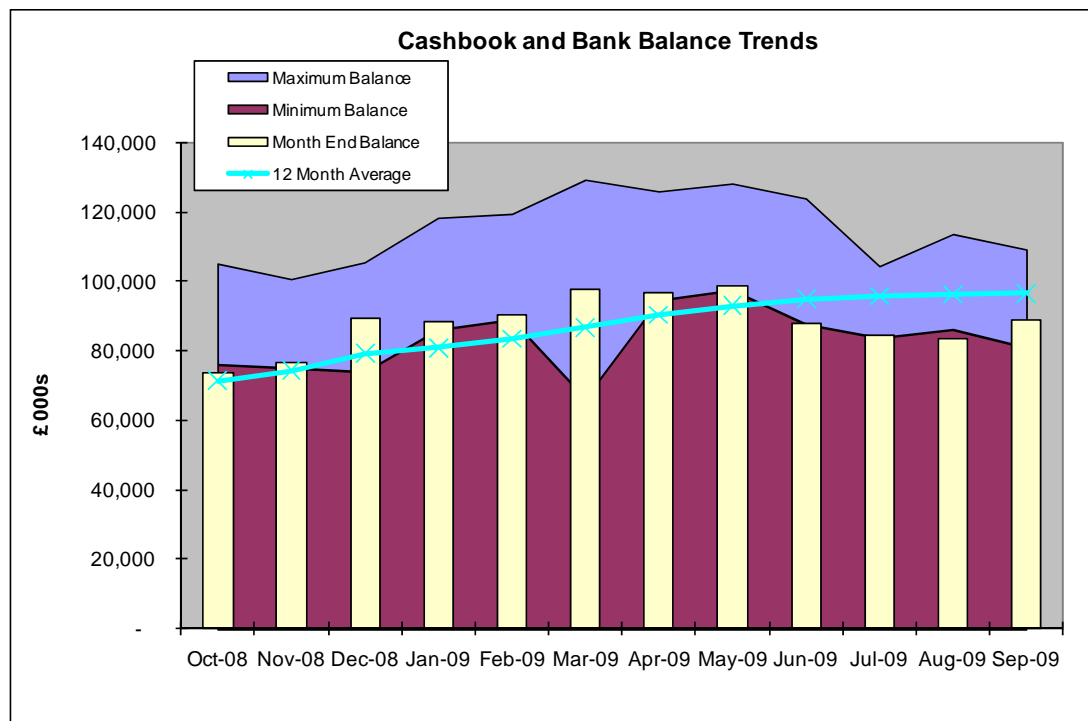
A cash flow statement appears at Appendix F and this provides an analysis of actual and forecast cash received and paid out. Table 13, below shows the actual cashbook balance at month end compared against the minimum and maximum daily bank balances during the month and a twelve month rolling average daily bank balance.

The actual cashbook balance at 30 September 2009 was £89.0m which is £4.4m under the planned position. Approximately £3.0m of the difference is due to movements in working capital with other current assets (prepayments) and other financial assets (accrued income) both above plan at 30 September. This is partially offset by trade and other payables (creditors) which are also higher than planned levels. The remainder of the shortfall relates to payments to Consort in respect of the additional new hospital works. These payments are in line with the values approved by the Board of

Directors but the phasing of payments within the year is approximately £1.4m ahead of the profile used for the annual plan.

The twelve month rolling average bank balance shows that the underlying cash position of the Trust remains stable.

Table 13 – Cash Flow



9. Working Capital Facility

The Trust's overdraft facility has not been used to date and is unlikely to be required in the immediate future. Therefore the value of this facility has been retained at £1.0m for 2009/10.

10. Monitor Ratios

10.1 Borrowing Ratios

The Trust has not yet utilised the borrowing powers available to Foundation Trusts, therefore the borrowing ratios set out in the Prudential Borrowing Code are not currently applicable.

10.2 Financial Risk Rating

The Trust's Financial Risk Rating for 2009/10 remains at 4 based on the published results of the Annual Plan and Quarter 1 monitoring and self assessment of Quarter 2. This reflects a reduction against the rating of 5 achieved throughout 2008/09 due primarily to changes in the calculation of the liquidity metric. The rating is set between 1 (worst) and 5 (best), based on a series of financial metrics and informs the value of Trust's Prudential Borrowing Limit.

11. **Conclusion**

The Trust has reported an income and expenditure surplus of £7.128m for the six months to 30 September 2009. This represents an adverse variance of (£419,000) against the planned surplus of £7.547m for the year to date. The main challenge relates to improving performance against healthcare income targets although historically this has been stronger during the second half of the financial year.

12. **Recommendation**

The Board of Directors is asked to receive the contents of this report

A handwritten signature in black ink, consisting of a large capital letter 'M' followed by the name 'Sexton' in a cursive script.

Mike Sexton
Director of Finance
9 October 2009

BUDGET £'000	PERIOD ACTUAL £'000	VARIANCE £'000	BUDGET	BUDGET HOLDER	YEAR TO DATE			FORECAST OUTTURN		
					BUDGET £'000	ACTUAL £'000	VARIANCE £'000	BUDGET £'000	ACTUAL £'000	VARIANCE £'000
355	364	9	CHIEF EXECUTIVE /	Julie Moore	2,373	2,419	46	4,626	4,626	0
(933)	(895)	38	DIRECT INCOME		(5,446)	(5,354)	92	(10,462)	(10,462)	0
(390)	(433)	(43)	DIRECT EXPENDITURE PAY		(1,959)	(2,087)	(128)	(3,836)	(3,836)	0
(968)	(964)	4	NON PAY		(5,032)	(5,022)	10	(9,672)	(9,672)	0
796	951	155	RESERVES	Julie Moore	(6,232)	(6,077)	155	(9,780)	(9,780)	0
(156)	0	156	SPECIFIC		(935)	0	935	(1,871)	(1,871)	0
640	951	311	GENERAL		(7,167)	(6,077)	1,090	(11,651)	(11,651)	0
91	1,196	1,105	DIRECTOR OF FINANCE	Mike Sexton	548	2,502	1,954	1,096	1,096	0
(350)	(341)	9	DIRECT INCOME		(2,099)	(2,077)	22	(4,198)	(4,198)	0
(137)	(1,246)	(1,109)	DIRECT EXPENDITURE PAY		(786)	(2,756)	(1,970)	(1,702)	(1,702)	0
(396)	(391)	5	NON PAY		(2,337)	(2,331)	6	(4,804)	(4,804)	0
307	361	54	CHIEF NURSE	Kay Fawcett	1,498	1,368	(130)	3,192	3,192	0
(1,189)	(1,232)	(43)	DIRECT INCOME		(7,606)	(7,395)	211	(15,603)	(15,603)	0
(234)	(281)	(47)	DIRECT EXPENDITURE PAY		(1,397)	(1,625)	(228)	(2,930)	(2,930)	0
(1,116)	(1,152)	(36)	NON PAY		(7,505)	(7,652)	(147)	(15,341)	(15,341)	0
35,448	35,498	50	CHIEF OPERATING OFFICER	Kevin Bolger	211,232	211,324	92	421,509	421,509	0
(18,131)	(18,507)	(376)	DIRECT INCOME		(107,544)	(109,366)	(1,822)	(212,340)	(212,340)	0
(12,201)	(12,305)	(104)	DIRECT EXPENDITURE PAY		(64,311)	(64,661)	(350)	(132,263)	(132,263)	0
5,116	4,686	(430)	NON PAY		39,377	37,297	(2,080)	76,906	76,906	0
932	981	49	DIRECTOR OF	Tim Jones	2,617	2,758	141	5,172	5,172	0
(1,482)	(1,383)	99	DELIVERY		(4,536)	(4,354)	182	(9,270)	(9,270)	0
(210)	(359)	(149)	DIRECT INCOME		(385)	(703)	(318)	(843)	(843)	0
(760)	(761)	(1)	DIRECT EXPENDITURE PAY		(2,304)	(2,299)	5	(4,941)	(4,941)	0
150	169	19	NEW HOSPITAL DIRECTOR	Morag Jackson	938	1,110	172	1,837	1,837	0
(454)	(460)	(6)	DIRECT INCOME		(2,718)	(2,735)	(17)	(5,666)	(5,666)	0
(1,805)	(1,785)	20	DIRECT EXPENDITURE PAY		(10,709)	(10,814)	(105)	(21,843)	(21,843)	0
(2,109)	(2,076)	33	NON PAY		(12,489)	(12,439)	50	(25,672)	(25,672)	0
2,922	2,666	(256)	MEDICAL DIRECTOR	Dr David Rosser	22,024	22,000	(24)	45,028	45,028	0
(320)	(375)	(55)	DIRECT INCOME		(5,230)	(4,758)	472	(10,561)	(10,561)	0
(666)	(355)	311	DIRECT EXPENDITURE PAY		(5,260)	(5,732)	(472)	(11,132)	(11,132)	0
1,936	1,936	0	NON PAY		11,534	11,510	(24)	23,335	23,335	0
112	186	74	CAPITAL CHARGES		670	1,100	430	1,340	1,340	0
0	0	0	DIRECT INCOME		0	0	0	0	0	0
(1,200)	(1,155)	45	DIRECT EXPENDITURE PAY		(7,200)	(6,959)	241	(14,400)	(14,400)	0
(1,088)	(969)	119	NON PAY		(6,530)	(5,859)	671	(13,060)	(13,060)	0
40,317	41,421	1,104	TOTAL		241,900	244,581	2,681	483,800	483,800	0
(22,347)	(22,681)	(334)	INCOME		(134,050)	(134,910)	(860)	(268,100)	(268,100)	0
(16,715)	(17,480)	(765)	PAY		(100,303)	(102,543)	(2,240)	(200,600)	(200,600)	0
1,255	1,260	5	NON PAY		7,547	7,128	(419)	15,100	15,100	0
			SURPLUS / (DEFICIT)							

UNIVERSITY HOSPITALS BIRMINGHAM NHS FOUNDATION TRUST
APPENDIX B
FINANCIAL PERFORMANCE - PERIOD ENDING
30th September 2009
STATEMENT OF COMPREHENSIVE INCOME - ANALYSIS BY DIVISION

PERIOD			BUDGET	BUDGET HOLDER	YEAR TO DATE			FORECAST OUTTURN		
BUDGET £'000	ACTUAL £'000	VARIANCE £'000			BUDGET £'000	ACTUAL £'000	VARIANCE £'000	BUDGET £'000	ACTUAL £'000	VARIANCE £'000
34,788	34,788	0	HEALTHCARE INCOME	DIRECT INCOME	200,707	200,707	0	397,090	397,090	0
0	0	0		DIRECT EXP PAY	0	0	0	0	0	0
0	0	0		NON PAY	0	0	0	0	0	0
34,788	34,788	0		TOTAL	200,707	200,707	0	397,090	397,090	0
9	5	(4)	DIVISION 1	DIRECT INCOME	54	66	12	85	85	0
(3,603)	(3,590)	13		DIRECT EXP PAY	(20,934)	(21,221)	(287)	(41,722)	(41,722)	0
(1,887)	(2,124)	(237)		NON PAY	(8,322)	(9,253)	(931)	(15,506)	(15,506)	0
(5,481)	(5,709)	(228)		TOTAL	(29,202)	(30,408)	(1,206)	(57,143)	(57,143)	0
277	287	10	DIVISION 2	DIRECT INCOME	1,688	1,726	38	3,171	3,171	0
(4,426)	(4,567)	(141)		DIRECT EXP PAY	(26,280)	(26,861)	(581)	(52,354)	(52,354)	0
(3,614)	(3,606)	8		NON PAY	(20,433)	(20,341)	92	(40,468)	(40,468)	0
(7,763)	(7,886)	(123)		TOTAL	(45,025)	(45,476)	(451)	(89,651)	(89,651)	0
346	323	(23)	DIVISION 3	DIRECT INCOME	2,387	2,692	305	4,409	4,409	0
(3,578)	(3,668)	(90)		DIRECT EXP PAY	(21,381)	(21,780)	(399)	(42,574)	(42,574)	0
(977)	(921)	56		NON PAY	(4,451)	(4,492)	(41)	(8,245)	(8,245)	0
(4,209)	(4,266)	(57)		TOTAL	(23,445)	(23,580)	(135)	(46,410)	(46,410)	0
995	1,059	64	DIVISION 4	DIRECT INCOME	5,994	5,588	(406)	11,962	11,962	0
(4,108)	(3,989)	119		DIRECT EXP PAY	(24,522)	(23,781)	741	(49,694)	(49,694)	0
(3,066)	(3,295)	(229)		NON PAY	(18,725)	(19,853)	(1,128)	(35,995)	(35,995)	0
(6,179)	(6,225)	(46)		TOTAL	(37,253)	(38,046)	(793)	(73,727)	(73,727)	0
8	11	3	DIVISION 5	DIRECT INCOME	108	127	19	158	158	0
(2,172)	(2,415)	(243)		DIRECT EXP PAY	(13,041)	(14,127)	(1,086)	(27,283)	(27,283)	0
(2,488)	(2,338)	150		NON PAY	(11,209)	(10,376)	833	(21,005)	(21,005)	0
(4,652)	(4,742)	(90)		TOTAL	(24,142)	(24,376)	(234)	(48,130)	(48,130)	0
(975)	(975)	0	CHIEF OPERATING OFFICER	DIRECT INCOME	294	418	124	4,634	4,634	0
(244)	(278)	(34)		DIRECT EXP PAY	(1,386)	(1,596)	(210)	1,287	1,287	0
(169)	(21)	148		NON PAY	(1,171)	(346)	825	(11,044)	(11,044)	0
(1,388)	(1,274)	114)		TOTAL	(2,263)	(1,524)	739)	(5,123)	(5,123)	0
35,448	35,498	50	TOTAL OPERATIONAL	INCOME	211,232	211,324	92	421,509	421,509	0
(18,131)	(18,507)	(376)	DIVISIONS	PAY	(107,544)	(109,366)	(1,822)	(212,340)	(212,340)	0
(12,201)	(12,305)	(104)		NON PAY	(64,311)	(64,661)	(350)	(132,263)	(132,263)	0
5,116	4,686	(430)		TOTAL SURPLUS / (DEFICIT)	39,377	37,297	(2,080)	76,906	76,906	0

UNIVERSITY HOSPITALS BIRMINGHAM NHS FOUNDATION TRUST
FINANCIAL PERFORMANCE - PERIOD ENDING
STATEMENT OF COMPREHENSIVE INCOME

30th September 2009

APPENDIX C

	Period To date			Forecast Out-turn		
	Budget	Actual	Variance	Budget	Actual	Variance
	£'000	£'000	£'000	31-Mar-10 £'000	31-Mar-10 £'000	£'000
Income						
-Clinical - NHS	198,151	197,520	(631)	391,974	391,974	0
-Clinical - Non NHS	6,616	7,098	482	12,875	12,875	0
-Other	36,883	39,578	2,695	78,451	78,451	0
TOTAL INCOME	241,650	244,196	2,546	483,300	483,300	0
Operating Expenses						
-Pay Costs	(134,050)	(134,910)	(860)	(268,100)	(268,100)	0
-Non Pay	(93,103)	(95,545)	(2,442)	(186,200)	(186,200)	0
-Depreciation	(5,550)	(5,369)	181	(11,100)	(11,100)	0
TOTAL EXPENDITURE	(232,703)	(235,824)	(3,121)	(465,400)	(465,400)	0
OPERATING SURPLUS Continuing Operations	8,947	8,372	(575)	17,900	17,900	0
Profit/(Loss) on Disposal of Fixed Assets	0	0	0	0	0	0
Exceptional Costs	0	0	0	0	0	0
SURPLUS BEFORE INTEREST	8,947	8,372	(575)	17,900	17,900	0
Interest Receivable	250	385	135	500	500	0
Interest Payable	0	(4)	(4)	0	0	0
SURPLUS FOR THE FINANCIAL YEAR	9,197	8,753	(444)	18,400	18,400	0
Public Dividend Capital Dividends Payable	(1,650)	(1,625)	25	(3,300)	(3,300)	0
RETAINED SURPLUS FOR THE YEAR	7,547	7,128	(419)	15,100	15,100	0

UNIVERSITY HOSPITALS BIRMINGHAM NHS FOUNDATION TRUST
FINANCIAL PERFORMANCE - PERIOD ENDING 30th September 2009
 CAPITAL PROGRAMME (NHS EXPENDITURE)

APPENDIX D

BUDGET £'000	PERIOD		SCHEME	TO DATE			FORECAST OUTTURN		
	ACTUAL £'000	VARIANCE £'000		BUDGET £'000	ACTUAL £'000	VARIANCE £'000	BUDGET £'000	ACTUAL £'000	VARIANCE £'000
198	(45)	243	Bfwd Schemes 08-09	1,333	695	638	2,048	2,048	0
235	148	86	Future Board Approval Schemes	954	869	85	5,010	5,010	0
826	0	826	IT Strategy and Infrastructure	869	0	869	2,041	2,041	0
33	0	33	Chief Operating Officer Discretionary Capital	100	0	100	300	300	0
220	34	186	Equipment Replacement	1,159	780	379	7,900	7,900	0
0	0	0	Other Commitments - continuing expenditure programme	0	0	0	0	0	0
0	0	0	Other Commitments - Subject to business case/Board approval	0	0	0	0	0	0
400	726	(326)	Retained Estate	3,700	2,276	1,424	5,800	5,800	0
39	0	39	Modernisation	117	135	(18)	506	506	0
(83)	0	(83)	Slippage	(500)	0	(500)	(1,000)	(1,000)	0
1,868	863	1,005	Capital Programme	7,732	4,756	2,976	22,605	22,605	0

UNIVERSITY HOSPITALS BIRMINGHAM NHS FOUNDATION TRUST
AGED ANALYSIS OF TRADE RECEIVABLES **30th September 2009**

Appendix E

Month	Trust Total £	No of Invs	Current £	30 - 60 £	60 - 90 £	90+ £
MAY	8,065,200.00 100%	1847	3,130,755.00 39%	755,485.00 9%	1,173,587.00 15%	3,005,373.00 37%
JUNE	7,854,410.72 100%	1624	3,936,502.74 50%	1,280,433.00 16%	231,564.39 3%	2,405,910.59 31%
JULY	8,937,058.09 100%	1694	3,891,729.00 44%	2,226,451.53 25%	759,033.79 8%	2,059,843.77 23%
AUG	11,812,324.51 100%	2036	5,394,467.15 46%	2,481,962.87 21%	1,655,982.93 14%	2,279,911.56 19%
SEP	8,938,643.56 100%	1615	5,221,726.00 58%	1,011,443.60 11%	282,324.61 3%	2,423,149.35 27%

UNIVERSITY HOSPITALS BIRMINGHAM NHS FOUNDATION TRUST

CASH FLOW 2009/10

	Apr	Apr	May	May	June	June	July	July	Aug	Aug	Sep	Sep	Oct	Nov	Dec	Jan	Feb	Mar
	F/Cast	Actual	F/Cast	Actual	F/Cast	Actual	F/Cast	Actual	F/Cast	Actual	F/Cast	Actual	F/Cast	F/Cast	F/Cast	F/Cast	F/Cast	F/Cast
INCOME	£000's	£000's	£000's	£000's	£000's	£000's	£000's	£000's	£000's	£000's	£000's	£000's	£000's	£000's	£000's	£000's	£000's	£000's
Contract Income Protected	32,267	35,228	32,267	36,107	32,266	34,030	32,333	38,991	32,333	32,971	32,334	39,143	32,366	32,367	32,367	32,400	32,400	32,400
Non Protected	333	0	333	448	334	0	300	240	300	243	300	314	300	300	300	300	300	300
Other Income	7,633	7,207	7,633	6,112	7,634	3,352	7,699	27,943	7,700	7,586	7,701	5,837	7,666	7,666	7,668	7,699	7,700	7,701
Interest Received	33	5	33	9	34	21	33	181	33	2	34	23	33	33	34	66	67	67
Total Received	40,266	42,439	40,266	42,676	40,268	37,403	40,365	67,355	40,366	40,802	40,369	45,317	40,365	40,366	40,369	40,465	40,467	40,468
EXPENDITURE																		
Pay	22,367	21,340	22,367	21,810	22,367	21,993	22,367	22,002	22,367	21,874	22,367	22,299	22,367	22,367	22,367	22,266	22,268	22,267
Non Pay	15,366	17,959	15,366	14,995	15,368	7,155	15,399	47,292	15,400	14,017	15,401	17,206	15,432	15,434	15,434	15,699	15,700	15,701
Interest Paid	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
PDC Dividend	0	0	0	0	0	0	0	0	0	0	1,700	0	0	0	0	0	0	1,600
PFI	2,533	2,673	2,533	3,504	2,534	9,079	866	841	867	2,487	867		500	500	500	200	200	200
Capital	933	1,453	933	450	934	9,833	1,700	970	1,700	3,177	1,700	411	1,666	1,667	1,667	3,233	3,233	3,234
Total Payments	41,199	43,425	41,199	40,759	41,203	48,059	40,332	71,105	40,334	41,555	42,035	39,916	39,965	39,968	39,968	41,398	41,401	43,002
Net Inflow(outflow)	(933)	(985)	(933)	1,917	(935)	(10,657)	33	(3,749)	32	(753)	(1,666)	5,401	400	398	401	(933)	(934)	(2,534)
FINANCING																		
New PDC	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Principle repayment on loans	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
New PDC draw down	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Charitable & donated income	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Provision	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
CASH BALANCES																		
Opening balance	97,800	97,790	96,867	96,805	95,935	98,721	95,000	88,065	95,033	84,315	95,066	83,562	93,400	93,801	94,199	94,600	93,668	92,734
Bank balances c/f	96,867	96,805	95,935	98,721	95,000	88,065	95,033	84,315	95,066	83,562	93,400	88,963	93,801	94,199	94,600	93,668	92,734	90,200
Cash Held/Agency Bal		22		22		22		22		22		19						
Total		96,827		98,743		88,087		84,337		83,584		88,982						

		ADMITTED PATIENT CARE											
		ELECTIVE APC				NON-ELECTIVE APC				TOTAL			
		PLAN	ACTUAL	VARIANCE		PLAN	ACTUAL	VARIANCE		PLAN	ACTUAL	VARIANCE	
SOUTH BIRMINGHAM PCT	MAND	8,322	8164	- 158	98%	8,646	8672.222459	27	100%	16,968	16,836	- 131	99%
	NON-TARIFF	10	156	146	1560%	281	164	- 117	58%	291	320	29	110%
TOTAL SOUTH BIRMINGHAM PCT	TOTAL	8,332	8,320	- 12	100%	8,927	8,836	- 91	99%	17,259	17,156	- 103	99%
HEART OF BIRMINGHAM TPCT	MAND	1,406	1557	151	111%	1,484	1401.812932	82	94%	2,890	2,959	69	102%
	NON-TARIFF	9	76	67	869%	39	34	- 5	88%	48	110	62	231%
TOTAL HEART OF BIRMINGHAM TPCT	TOTAL	1,415	1,633	218	115%	1,523	1,436	- 87	94%	2,938	3,069	131	104%
BIRMINGHAM EAST & NORTH PCT	MAND	975	967	- 8	99%	454	470	16	104%	1,429	1,437	8	101%
	NON-TARIFF	8	17	10	227%	17	10	- 7	57%	25	27	2	108%
TOTAL NORTH BIRMINGHAM PCT	TOTAL	983	984	1	100%	471	480	9	102%	1,454	1,464	10	101%
OTHER WEST MIDLANDS ACUTE COMMISSIONERS	MAND	4,418	4684	266	106%	1,738	1859.972973	122	107%	6,156	6,544	388	106%
	NON-TARIFF	91	135	44	149%	171	151	- 20	88%	262	286	24	109%
TOTAL WEST MIDLANDS ACUTE COMMISSIONERS	TOTAL	4,509	4,819	310	107%	1,909	2,011	102	105%	6,417	6,830	413	106%
PAN BIRMINGHAM LSCG	MAND	1,460	1553	93	106%	1,267	962.9915966	304	76%	2,727	2,516	- 211	92%
	NON-TARIFF	209	11	- 198	5%	34	183	149	544%	243	194	- 49	80%
TOTAL PAN BIRMINGHAM LSCG	TOTAL	1,669	1,564	- 105	94%	1,301	1,146	- 155	88%	2,970	2,710	- 260	91%
BLACK COUNTRY LSCG	MAND	353	405	52	115%	232	236	4	102%	584	641	57	110%
	NON-TARIFF	5	9	4	166%	5	12	7	235%	11	21	10	200%
TOTAL BLACK COUNTRY LSCG	TOTAL	358	414	56	116%	237	248	11	105%	595	662	67	111%
WEST MIDLANDS SOUTH LSCG	MAND	337	344	7	102%	410	282	- 128	69%	747	626	- 121	84%
	NON-TARIFF	3	12	9	411%	4	80	76	1794%	7	92	85	1247%
TOTAL WEST MIDLANDS SOUTH LSCG	TOTAL	340	356	16	105%	415	362	- 53	87%	755	718	- 37	95%
SHROPSHIRE/STAFFORDSHIRE LSCG	MAND	144	191	47	133%	104	69	- 35	67%	247	260	13	105%
	NON-TARIFF	13	19	6	143%	8	10	2	118%	22	29	7	133%
TOTAL SHROPSHIRE/STAFFORDSHIRE LSCG	TOTAL	157	210	53	134%	112	79	- 33	70%	269	289	20	107%
EAST MIDLANDS SCG	MAND	95	135	40	142%	55	39	- 16	71%	150	174	24	116%
	NON-TARIFF	3	3	0	103%	8	9	1	113%	11	12	1	110%
TOTAL EAST MIDLANDS SCG	TOTAL	98	138	40	140%	63	48	- 15	76%	161	186	25	115%
YORKSHIRE & HUMBER SCG	MAND	29	25	- 4	85%	23	16	- 7	70%	52	41	- 11	78%
	NON-TARIFF	1	2	1	160%	2	-	- 2	0%	3	2	- 1	68%
TOTAL YORKSHIRE & HUMBER SCG	TOTAL	31	27	- 4	88%	25	16	- 9	65%	55	43	- 12	78%
ALL OTHER COMMISSIONERS	MAND	1,647	201	- 1,446	12%	174	104	- 70	60%	1,821	305	- 1,516	17%
	NON-TARIFF	3	5	2	150%	7	16	9	236%	10	21	11	208%
TOTAL ALL OTHER COMMISSIONERS	TOTAL	195	33	- 1,444	17%	64	14	- 61	22%	259	47	- 212	18%
WALES	MAND	132	161.96	30	123%	76	63	- 13	82%	209	225	16	108%
	NON-TARIFF	22	21.04	- 1	97%	3	22	19	863%	24	43	19	178%
TOTAL WALES	TOTAL	154	183	29	119%	79	85	6	108%	233	268	35	115%
SCOTLAND	MAND	-	0	-	0%	1	0	- 1	0%	1	-	- 1	0%
	NON-TARIFF	-	0	-	0%	-	-	-	0%	-	-	-	0%
TOTAL SCOTLAND	TOTAL	-	-	-	0%	1	-	- 1	0%	1	-	- 1	0%
NON-CONTRACTED ACTIVITY	MAND	82	70	- 12	86%	109	75	- 34	69%	191	145	- 46	76%
	NON-TARIFF	0	4	4	960%	7	4	- 3	59%	7	8	1	111%
TOTAL NON-CONTRACTED ACTIVITY	TOTAL	82	74	- 8	90%	116	79	- 37	68%	198	153	- 45	77%
PRIVATE PATIENTS	MAND	-	0	-	0%	-	0	-	0%	-	-	-	0%
	NON-TARIFF	-	123	123	0%	-	9	9	0%	-	132	132	0%
TOTAL PRIVATE PATIENTS	TOTAL	-	123	123	0%	-	9	9	0%	-	132	132	0%
TOTAL MANDATORY	MAND	19,399	18,458	941	95%	14,773	14,251	522	96%	34,172	32,709	1,463	96%
TOTAL NON-MANDATORY	NON-TARIFF	378	593	216	157%	586	704	118	120%	963	1,297	334	135%
TOTAL	TOTAL	19,777	19,051	726	96%	15,359	14,955	404	97%	35,135	34,006	1,129	97%

		OUTPATIENT ATTENDANCES															
		FIRST ATTENDANCE				FOLLOW-UP ATTENDANCE				PROCEDURES				TOTAL			
		PLAN	ACTUAL	VARIANCE		PLAN	ACTUAL	VARIANCE		PLAN	ACTUAL	VARIANCE		PLAN	ACTUAL	VARIANCE	
SOUTH BIRMINGHAM PCT	MAND	14,229	14,203	- 26	100%	37,315	40,057	2,742	107%	-	-	-	0%	51,545	54,260	2,715	105%
	NON-TARIFF	3,608	4,309	701	119%	12,109	22,359	10,250	185%	5,609	6,336	727	113%	21,326	33,004	11,678	155%
TOTAL SOUTH BIRMINGHAM PCT	TOTAL	17,838	18,512	674	104%	49,424	62,416	12,992	126%	5,609	6,336	727	113%	72,871	87,264	14,393	120%
HEART OF BIRMINGHAM TPCT	MAND	2,505	2,450	- 55	98%	7,590	7,380	- 210	97%	-	-	-	0%	10,095	9,830	- 265	97%
	NON-TARIFF	2,442	2,784	342	114%	6,327	5,659	- 668	89%	1,169	1,132	- 37	97%	9,938	9,575	- 363	96%
TOTAL HEART OF BIRMINGHAM TPCT	TOTAL	4,947	5,234	287	106%	13,917	13,039	- 878	94%	1,169	1,132	- 37	97%	20,033	19,405	- 628	97%
BIRMINGHAM EAST & NORTH PCT	MAND	1,203	1,178	- 25	98%	4,787	4,975	188	104%	-	-	-	0%	5,990	6,153	163	103%
	NON-TARIFF	272	339	67	125%	1,840	2,076	236	113%	566	690	124	122%	2,678	3,105	427	116%
TOTAL NORTH BIRMINGHAM PCT	TOTAL	1,475	1,517	42	103%	6,626	7,051	425	106%	566	690	124	122%	8,667	9,258	591	107%
OTHER WEST MIDLANDS ACUTE COMMISSIONERS	MAND	4,837	4,790	- 47	99%	19,847	20,890	1,043	105%	-	-	-	0%	24,684	25,680	996	104%
	NON-TARIFF	1,270	1,721	451	135%	9,653	10,260	607	106%	2,444	2,402	- 42	98%	13,368	14,383	1,015	108%
TOTAL WEST MIDLANDS ACUTE COMMISSIONERS	TOTAL	6,107	6,511	404	107%	29,501	31,150	1,649	106%	2,444	2,402	- 42	98%	38,052	40,063	2,011	105%
PAN BIRMINGHAM LSCG	MAND	2,108	1,962	- 146	93%	8,283	7,366	- 917	89%	-	-	-	0%	10,391	9,328	- 1,063	90%
	NON-TARIFF	1,202	1,004	- 198	84%	7,959	7,425	- 534	93%	149	311	162	208%	9,310	8,740	- 570	94%
TOTAL PAN BIRMINGHAM LSCG	TOTAL	3,310	2,966	- 344	90%	16,242	14,791	- 1,451	91%	149	311	162	208%	19,701	18,068	- 1,633	92%
BLACK COUNTRY LSCG	MAND	338	309	- 29	91%	1,131	1,022	- 109	90%	-	-	-	0%	1,470	1,331	- 139	91%
	NON-TARIFF	384	427	43	111%	1,313	1,564	251	119%	3	10	7	300%	1,700	2,001	301	118%
TOTAL BLACK COUNTRY LSCG	TOTAL	722	736	14	102%	2,444	2,586	142	106%	3	10	7	300%	3,170	3,332	162	105%
WEST MIDLANDS SOUTH LSCG	MAND	-	-	-	0%	123	-	- 123	0%	-	-	-	0%	123	-	- 123	0%
	NON-TARIFF	142	166	24	117%	557	946	389	170%	1	18	17	2160%	700	1,130	430	161%
TOTAL WEST MIDLANDS SOUTH LSCG	TOTAL	142	166	24	117%	680	946	266	139%	1	18	17	2160%	823	1,130	307	137%
SHROPSHIRE/STAFFORDSHIRE LSCG	MAND	-	-	-	0%	173	-	- 173	0%	-	-	-	0%	173	-	- 173	0%
	NON-TARIFF	106	93	- 13	88%	392	614	222	157%	2	12	10	720%	499	719	220	144%
TOTAL SHROPSHIRE/STAFFORDSHIRE LSCG	TOTAL	106	93	- 13	88%	565	614	49	109%	2	12	10	720%	672	719	47	107%
EAST MIDLANDS SCG	MAND	87	97	10	111%	394	451	57	114%	-	-	-	0%	481	548	67	114%
	NON-TARIFF	18	36	18	204%	137	153	16	112%	37	34	- 3	93%	191	223	32	117%
TOTAL EAST MIDLANDS SCG	TOTAL	105	133	28	127%	531	604	73	114%	37	34	- 3	93%	672	771	99	115%
YORKSHIRE & HUMBER SCG	MAND	28	22	- 6	79%	106	91	- 15	85%	-	-	-	0%	134	113	- 21	84%
	NON-TARIFF	7	15	8	224%	46	49	3	107%	11	9	- 2	83%	63	73	10	115%
TOTAL YORKSHIRE & HUMBER SCG	TOTAL	34	37	3	107%	152	140	- 12	92%	11	9	- 2	83%	198	186	- 12	94%
ALL OTHER COMMISSIONERS	MAND	1,163	161	- 1,002	14%	3,233	851	- 2,382	26%	-	-	-	0%	4,397	1,012	- 3,385	23%
	NON-TARIFF	34	52	18	153%	269	352	83	131%	87	48	- 39	55%	389	452	63	116%
TOTAL ALL OTHER COMMISSIONERS	TOTAL	399	31	- 984	8%	1,291	141	- 2,299	11%	-	-	- 39	0%	4,786	1,464	- 3,322	31%
WALES	MAND	103	111	8	108%	542	492	- 50	91%	-	-	-	0%	644	603	- 41	94%
	NON-TARIFF	6	19	13	304%	107	231	124	215%	70	16	- 54	23%	184	266	82	145%
TOTAL WALES	TOTAL	109	130	21	119%	649	723	74	111%	70	16	- 54	23%	828	869	41	105%
SCOTLAND	MAND	-	-	-	0%	-	-	-	0%	-	-	-	0%	-	-	-	0%
	NON-TARIFF	-	-	-	0%	-	-	-	0%	-	-	-	0%	-	-	-	0%
TOTAL SCOTLAND	TOTAL	-	-	-	0%	-	-	-	0%	-	-	-	0%	-	-	-	0%
NON-CONTRACTED ACTIVITY	MAND	114	103	- 11	90%	536	511	- 25	95%	-	-	-	0%	650	614	- 36	94%
	NON-TARIFF	12	32	20	263%	126	166	40	132%	49	23	- 26	47%	187	221	34	118%
TOTAL NON-CONTRACTED ACTIVITY	TOTAL	126	135	9	107%	662	677	15	102%	49	23	- 26	47%	838	835	- 3	100%
PRIVATE PATIENTS	MAND	-	2	2	0%	-	2	2	0%	-	-	-	0%	-	4	4	0%
	NON-TARIFF	-	104	104	0%	-	72	72	0%	-	1	1	0%	-	177	177	0%
TOTAL PRIVATE PATIENTS	TOTAL	-	106	106	0%	-	74	74	0%	-	1	1	0%	-	181	181	0%
TOTAL MANDATORY	MAND	26,715	25,388	- 325	95%	84,061	84,088	- 27	100%	-	-	-	0%	110,777	109,476	- 2,084	99%
TOTAL NON-MANDATORY	NON-TARIFF	9,503	11,101	1,580	117%	40,834	51,926	11,092	127%	10,197	11,042	- 845	108%	60,534	74,069	13,472	122%
TOTAL	TOTAL	36,218	36,489	1,255	101%	124,895	136,014	11,119	109%	10,197	11,042	- 845	108%	171,311	182,081	15,556	106%